



Fortinet Overview

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CEO & Founder

Company Overview

- Leading provider of ASIC-accelerated **Unified Threat Management (UTM) Security Solutions**
- Company Stats
 - Founded in 2000
 - Silicon Valley based with offices worldwide
 - Seasoned executive management team
 - 740+ employees / 300+ R&D
 - 200,000 FortiGate devices shipped worldwide
- Strong, validated technologies and products
 - Three patents; 60+ pending
 - Eight ICSA certifications (first and only security vendor)
 - Government Certifications (FIPS-2, Common Criteria EAL4+)
 - Virus Bulletin 100 approved (2005, 2006)



FORTINET™

Recent Industry Recognition



- No. 2 - Deloitte Technology Fast 50 for Silicon Valley



- No. 37 - Deloitte Technology Fast 500 for North America



- No. 10 - Silicon Valley Business Journal Fast 50



- Top Ten Most Influential Security Companies by Computer Business Review

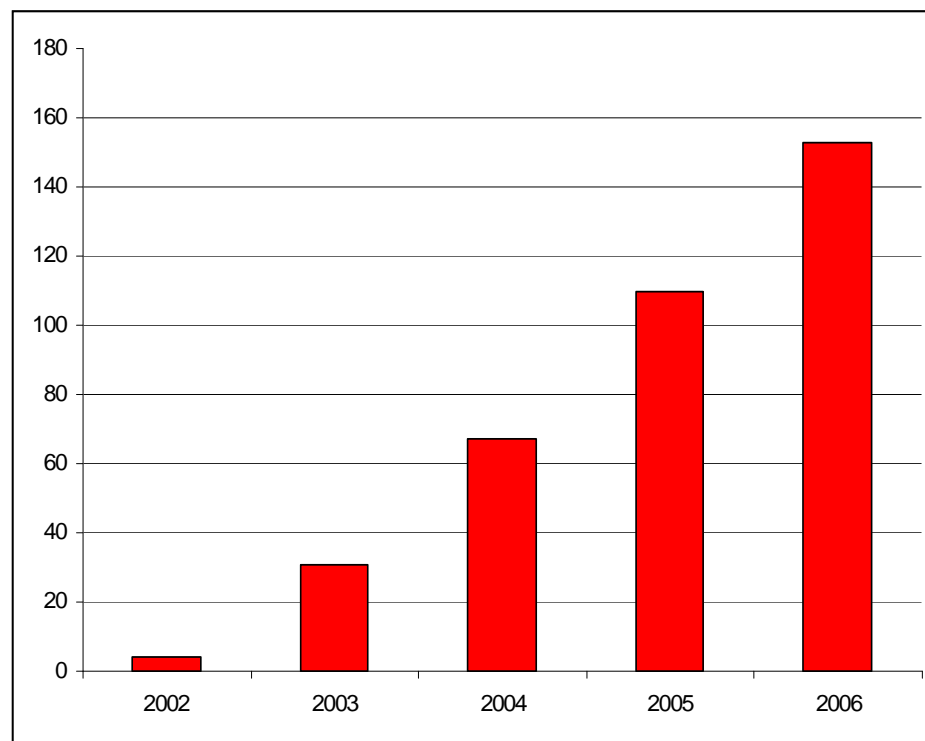


- AlwaysOn AO100 Private Company Award

Financial Strength

- Sold over \$153 million in 2006
- H2 06 Highlights
 - Continued strong quarterly sequential growth
 - 5000 Series continues to be fastest growing
 - Exceptional growth in security services and strong recurring revenue stream
- ~ \$100 million VC investment
- Cash flow positive for 2 years

Fortinet Shipment Dollars



Large Global Installed Base

Blue Chip Customers

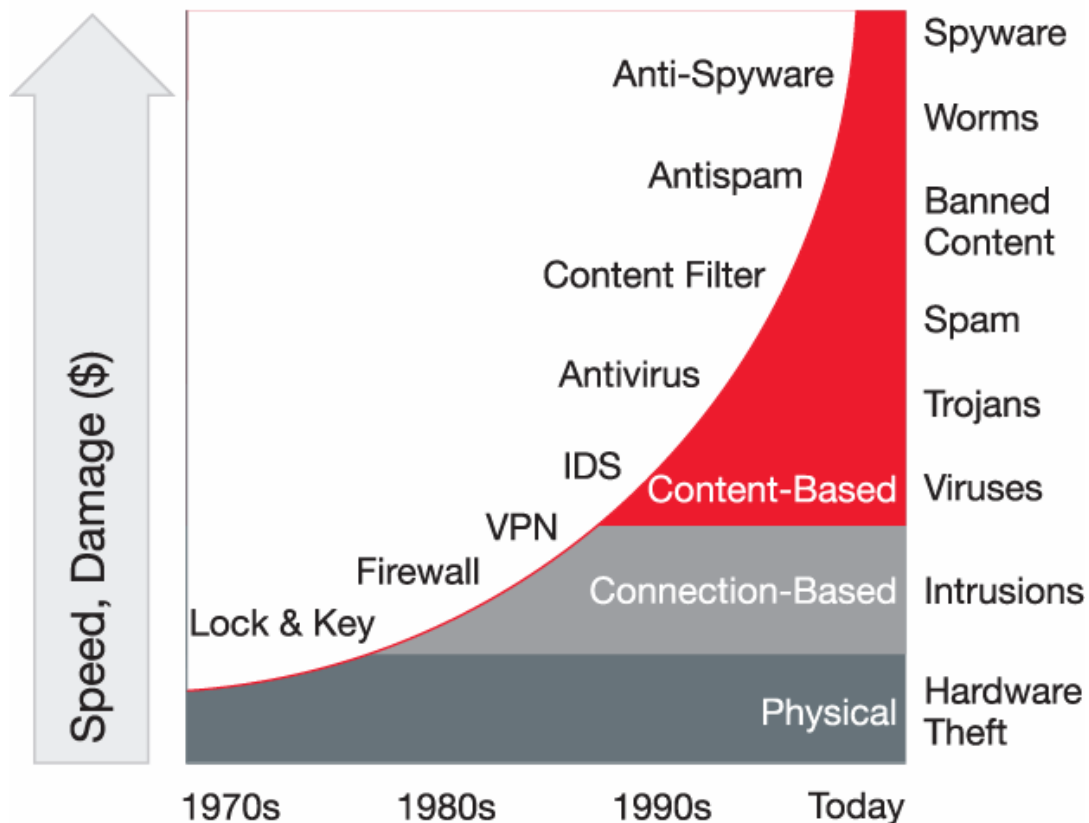


Fortinet products are used by:






- 20,000+ customers WW
- The world's leading enterprises, telcos and service providers
- Major government education, healthcare and retail institutions

Threat Evolution

- Malicious code exposing confidential data has increased significantly
 - Multi and Blended attacks are now a common practice.
 - Email is the most common delivery mechanism.
- The motive and intent is changing
 - Moving from notoriety to financial gain.
 - Theft of financial and personal information.
- Traditional security isn't enough



Competitive Landscape

	FW/VPN	IPS	AV	Content filtering	E-Mail	NAC	WAN accel.
	FortiGate						
	NetScreen	IDP				Neoteris	Perabit
	SSG (Trend, Kaspersky, Symantec, SurfControl)						
	PIX	65xx blade				MARS	
	ASA (Trend for AV)						
	VPN-1 with SmartDefense					Zone Labs	
	"Safe@" UTM appliances						
	TZ & PRO appliances				E-mail security		
			McAfee	Websense			

"Homegrown" products

Acquired / OEM products



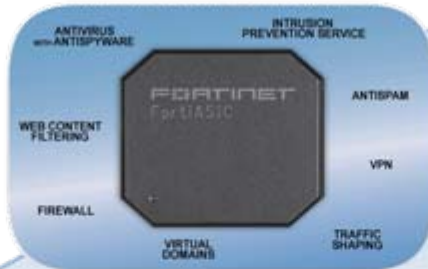
Flexible Product Portfolio

Management & Client Software

-  FortiManager-400A
-  FortiManager-3000
-  FortiAnalyzer-100A
-  FortiAnalyzer-800
-  FortiAnalyzer-2000



Full Suite of Best-In-Class Applications In Every System



Enterprise

-  FortiGate-300A
-  FortiGate-400A
-  FortiGate-500A
-  FortiGate-800
-  FortiGate-800F
-  FortiGate-1000A



SMB & SOHO

-  FortiGate-50A
-  FortiGate-60/60M
-  FortiWiFi-60
-  FortiGate-60ADSL
-  FortiGate-100A
-  FortiGate-200A



MSSP

-  FortiGate-5050
-  FortiGate-3000
-  FortiGate-3600
-  FortiGate-5020
-  FortiGate-5140
-  FortiMail-400
-  FortiMail-2000



FortiGuard Subscription Services

- Antivirus
- IPS
- Web
- Antispam

FortiCare Support

- 8x5
- 24x7
- Premier

- Software Updates
- Hardware Maintenance





Questions?
